

## **1.0. ABOUT M\_OLIVES**

Founded in 2012, M\_OliveS Mentors is dedicated to supporting Individuals, entrepreneurs, business owners and Organizations to grow, thrive, and achieve success in their ventures. At M\_OliveS, we believe that growth is best achieved through shared knowledge, experience, and wisdom. This belief is encapsulated in our motto: *“Walk with the wise and grow wise.”*

We specialize in facilitating mentorship, coaching, and training programs that connect individuals with seasoned mentors, trainers, and advisors. These relationships are carefully designed to foster growth and ensure a measurable positive impact on the performance and sustainability of businesses and organizations over time. By leveraging tried-and-tested approaches, we aim to empower individuals and institutions to unlock their full potential.

M\_OliveS collaborates with individuals, businesses, and organizations to deliver tailor-made solutions that drive growth, enhance performance, and inspire innovation. Our services extend to leadership and executive coaching, business development support, and capacity-building initiatives for both private and public institutions.

Guided by a commitment to integrity, empowerment, collaboration, and innovation, our programs are designed to inspire confidence, foster excellence, and build capacity. Over the years, M\_OliveS has established itself as a trusted partner in mentorship and coaching, empowering a growing network of individuals and organizations to make meaningful contributions to their communities and industries.

**Our Mission:** To empower individuals and organizations through mentorship, business development support, leadership coaching and innovative trainings to foster meaningful change and societal impact

**Our Vision:** A generation of empowered leaders and entrepreneurs driving sustainable growth and positive change in Africa and beyond.

We are driven by the commitment to **OUR CORE VALUES**

1. **Integrity:** Upholding honesty and ethical practices in all engagements.
2. **Excellence:** Striving for the highest standards in training and service delivery.
3. **Inclusivity:** Ensuring programs address diverse needs and opportunities for all.
4. **Innovation:** Leveraging creative and technology-driven solutions for impactful learning.
5. **Lifelong Learning:** Promoting continuous personal and professional development.
6. **Empowerment:** Encouraging individuals and organizations to take ownership of their growth and success.

## 2.0. STRATEGIC PILLARS

### 1. Empowerment Through Mentorship

Build an ecosystem of support that connects mentors and mentees to foster personal and professional development.

### 2. Excellence in Business Development

Equip entrepreneurs with skills, tools, and resources to scale sustainable and impactful businesses.

### 3. Transformative Leadership

Cultivate visionary leaders through executive coaching programs tailored to inspire and drive organizational success.

#### 4. **Technology-Driven Engagement**

Leverage digital platforms to enhance training delivery, engagement, and impact measurement.

#### 5. **Sustainability and Inclusivity**

Foster programs that promote inclusivity and address the unique needs of diverse communities while ensuring long-term sustainability.

### 3.0. **WHAT WE DO**

#### **Business Development Services (BDS)**

We offer tailor-made BDS and performance improvement solutions for SME's that include:

- ✓ Entrepreneurship skills
- ✓ Business Idea Generation & review
- ✓ Business Value Proposition and Business Model Review
- ✓ Business Gaps Identification & Prioritization
- ✓ Business Gaps Closing techniques & strategies
- ✓ Costs for gap closing-Financial analysis
- ✓ Operations and Systems development
- ✓ Business Plan Development & Strategic Plan
- ✓ Financial advisory & linkage services

#### **Mentoring and Coaching for Entrepreneurs**

We work with Entrepreneurs & Business owners to identify needs that can be met through mentoring and coaching and develop solutions to improve performance. Our programmes combine several approaches such as one-on-one sessions, workshops, case studies and tools to deliver the desired results.

We do this through:

- Designing and facilitating execution of mentoring & coaching programs
- Development of documents and tools to support mentorship programmes

- Recruiting and Training of Business Mentors and Coaches
- Continuous Capacity Development of mentors; Trainings, refresher sessions

### **Mentoring and Coaching for Leaders**

M\_OliveS views leadership as a human potential that needs nurturing. We consider mentoring & coaching as a growth strategy that helps leaders produce high quality decisions that define them, their authority and their effectiveness. This will not only impact on their own growth and effectiveness, but also in the transformation of the organizations/businesses they lead and society at large. As John Maxwell puts it, 'Everything rises and falls on leadership'.

We support the development of leaders at both individual and organizational level using mentoring and coaching approaches that emphasizes on the following:

- Emotional Intelligence
- Team building and Team performance
- Organization change and change management
- Diversity & Inclusion
- Adapting to technological changes

#### **4.0. WHO WE SERVE**

- MSME's & Private companies
- Government & Government Owned Institutions
- Non-Government Organizations (NGO's) and CBO's
- Non-Profit & Faith based organizations
- Universities & Learning Institutions

# OUR PARTNERS





# Our Clients & Impact

